

## World Sustainability Organization srl

Corso Buenos Aires 45 – 20124 Milano (MI) – Italy - VAT: IT08630940966 -www.friendoftheearth.org

## FRIEND OF THE EARTH ANNUAL ROYALTIES PRICE LIST - 2019

This price list applies to **new contracts only**

**All prices are net**, not including VAT, to be added when due

**Audit costs are NOT INCLUDED** in this pricelist- **They may be quoted apart ON REQUEST**

**Product:** product of any size, packaging and brand from the same species.

**Revenue:** total company revenue of the previous year



### PRODUCERS and/or CONTRACT MANUFACTURER WITH OWN BRAND

Total Company Annual Revenue (EUR)	0 ÷ 100.000	100.000 ÷ 250.000	250.000 ÷ 500.000	500.000 ÷ 1 mil	1 mil ÷ 5 mil	5 mil ÷ 10 mil	10 mil ÷ 25 mil	25 mil ÷ 50 mil	>50 mil
1 ÷ 4 products rate each product	<u>500 €</u>	<u>1.000 €</u>	<u>1.250 €</u>	<u>1.500 €</u>	<u>2.000 €</u>	<u>2.500 €</u>	<u>3.500 €</u>	<u>5.500 €</u>	<u>7.000 €</u>
5 ÷ 10 products: 20% discount - rate each product	<u>400 €</u>	<u>800 €</u>	<u>1.000 €</u>	<u>1.200 €</u>	<u>1.600 €</u>	<u>2.000 €</u>	<u>2.800 €</u>	<u>4.400 €</u>	<u>5.600 €</u>
≥ 11 products (species): forfait rate	<u>5.000 €</u>	<u>10.000 €</u>	<u>12.500 €</u>	<u>15.000 €</u>	<u>20.000 €</u>	<u>25.000 €</u>	<u>35.000 €</u>	<u>55.000 €</u>	<u>70.000 €</u>

### RETAILERS (per Country of sale)

1 ÷ 10 product (species) carrying Friend of the Earth logo: rate each product	<u>1.000 €</u>
≥ 11 products (species): forfait rate	<u>10.000 €</u>